



## Preisliste / Pricelist 2011

Stand/edition: 31.05.2011

### Basis Elba

Segelyachten/sailingboats	Baujahr/built	cabins/berths/heads	bis/till 08.04 ab/from 01.10.	09.4.-06.5.11 10.9.-30.9.11	07.05.2011 22.07.2011	23.07.2011 19.08.2011	20.08.2011 09.09.2011
<b>Sun Odyssey 32</b>	1999	Koj 4+2 / Kab 2 Reinigung/cleaning	1'020.00 € 100.00 €	1'210.00 € 100.00 €	1'350.00 € 100.00 €	1'450.00 € 100.00 €	1'350.00 € 100.00 €
<b>Sun Odyssey 34.2</b>	1998	Koj 6 / Kab 3 Reinigung/cleaning	1'050.00 € 100.00 €	1'400.00 € 100.00 €	1'600.00 € 100.00 €	2'050.00 € 100.00 €	1'700.00 € 100.00 €
<b>Sun Odyssey 33i</b> teakdeck, heating,	2010	(2/4+2/1) Reinigung/cleaning	1'200.00 € 100.00 €	1'400.00 € 100.00 €	1'600.00 € 100.00 €	2'000.00 € 100.00 €	1'800.00 € 100.00 €
<b>Sun Odyssey 409</b> teakdeck, bowthruster, heating	2011	(3/6+2/2) Reinigung/cleaning	2'100.00 € 150.00 €	2'450.00 € 150.00 €	2'750.00 € 150.00 €	3'350.00 € 150.00 €	2'850.00 € 150.00 €
<b>Bavaria 42</b> teakdeck, internet, chartplotter, racesails	2000	Koj 8+1 / Kab 4 Reinigung/cleaning	1'900.00 € 150.00 €	2'400.00 € 150.00 €	2'700.00 € 150.00 €	3'300.00 € 150.00 €	2'700.00 € 150.00 €
<b>Bavaria 44</b> internet, chartplotter	2002	Koj 8+1 / Kab 4 Reinigung/cleaning	1'950.00 € 150.00 €	2'500.00 € 150.00 €	2'750.00 € 150.00 €	3'500.00 € 150.00 €	2'750.00 € 150.00 €
<b>Varianta 44</b> internet, chartplotter	2011	Koj 10+1 / Kab 4 Reinigung/cleaning	2'000.00 € 150.00 €	2'600.00 € 150.00 €	2'800.00 € 150.00 €	3'600.00 € 150.00 €	2'700.00 € 150.00 €
<b>Sun Odyssey 49DS</b> darkblue hull, teakdeck, bowthruster, heating	2007	Koj 8+1 / Kab 4 Reinigung/cleaning	3'100.00 € 200.00 €	3'700.00 € 200.00 €	4'400.00 € 200.00 €	4'600.00 € 200.00 €	4'400.00 € 200.00 €
<b>Sun Odyssey 49i</b> teakdeck, bowthruster	2009	Koj 8+1 / Kab 4 Reinigung/cleaning	3'100.00 € 200.00 €	3'700.00 € 200.00 €	4'400.00 € 200.00 €	4'600.00 € 200.00 €	4'400.00 € 200.00 €
<b>Katamaran 42ft (mit Skipper)</b> Liegeplatz Elba/Olbia	2004	Koj 9 / Kab 4 Reinigung/cleaning	4'000.00 € 150.00 €	4'700.00 € 150.00 €	4'700.00 € 150.00 €	5'440.00 € 150.00 €	4'700.00 € 150.00 €

**inklusive:**

Ausrüstung gemäß Ausrüstungsliste/equipment like equipment list

**exklusive:**

Endreinigung/final Cleaning, Außenborder/ outboarder

**Extras:**

Bettwäsche/bed-linen Euro 12,- for each guest, Handtuchset/towel set on request Euro 5,-  
Euro 50,00 extra cleaning if pets were taken on board, outboarder Euro 70,- per week

**terms of payment:**

50% Anzahlung/downpayment 50% 4 Wochen vor Charterbeginn/4 weeks prior departure

**Rabatte/discounts:**

5% 2 Wochen/week charter, 10% 3 Wochen/weekcharter, boatshow discount 5%, Wiederholer/repeater 5%

**Kaution/deposit:**

Euro 1500,00 till 45 feet from 46 feet and cats Euro 2000,00 powerboat Euro 2500,- (cash, Visa- or Eurocard)



## Preisliste / Pricelist 2011

Stand/edition: 31.05.2011

### Basis Marina Portocolom Mallorca

Segelyachten/sailingboats	Baujahr/built	cabins/berths/heads	bis/till 23.4. ab/from 15.10.	23.4.-14.5.11 24.9.-15.10.11	14.5.-16.7.11 20.8.-24.9.11	16.07.-30.7.11	30.7.- 20.08.11
<b>Sun Odyssey 33i</b> teakdeck, heating,	2011	(2/4+2/1) Reinigung/cleaning	1'200.00 € 100.00 €	1'400.00 € 100.00 €	1'600.00 € 100.00 €	1'800.00 € 100.00 €	2'000.00 € 100.00 €
<b>Sun Odyssey 36i</b> teakdeck, heating	2007	(3/6+2/1) Reinigung/cleaning	1'250.00 € 120.00 €	1'550.00 € 120.00 €	1'750.00 € 120.00 €	2'100.00 € 120.00 €	2'250.00 € 120.00 €
<b>Sun Odyssey 39DS</b> teakdeck, bowthruster, heating	2008	(2/4+2/1) Reinigung/cleaning	1'500.00 € 150.00 €	1'800.00 € 150.00 €	2'100.00 € 150.00 €	2'350.00 € 150.00 €	2'500.00 € 150.00 €
<b>Sun Odyssey 409</b> teakdeck, bowthruster, heating	2011	(3/6+2/2) Reinigung/cleaning	1'900.00 € 150.00 €	2'250.00 € 150.00 €	2'600.00 € 150.00 €	2'850.00 € 150.00 €	3'000.00 € 150.00 €
<b>Oceanis 40</b> teakdeck, bowthruster, heating	2010	(3/6+2/2) Reinigung/cleaning	1'900.00 € 150.00 €	2'250.00 € 150.00 €	2'600.00 € 150.00 €	2'850.00 € 150.00 €	3'000.00 € 150.00 €
<b>Sun Odyssey 42i</b> teakdeck, bowthruster, heating	2011	(3/6+2/2) Reinigung/cleaning	2'100.00 € 150.00 €	2'450.00 € 150.00 €	2'800.00 € 150.00 €	3'050.00 € 150.00 €	3'200.00 € 150.00 €
<b>Sun Odyssey 44i</b> teakdeck, bowthruster, heating	2009	(3/6+2/3) Reinigung/cleaning	2'250.00 € 150.00 €	2'650.00 € 150.00 €	2'950.00 € 150.00 €	3'300.00 € 150.00 €	3'450.00 € 150.00 €
<b>Sun Odyssey 45</b> teakdeck, bowthruster, heating	2007	(4/8+2/2) Reinigung/cleaning	2'250.00 € 150.00 €	2'550.00 € 150.00 €	2'950.00 € 150.00 €	3'250.00 € 150.00 €	3'450.00 € 150.00 €
<b>Sun Odyssey 45DS</b> teakdeck, bowthruster	2008	(6/3+2/2) Reinigung/cleaning	2'300.00 € 150.00 €	2'750.00 € 150.00 €	3'350.00 € 150.00 €	3'550.00 € 150.00 €	3'750.00 € 150.00 €
<b>Oceanis 46 Elegance</b> teakdeck, bowthruster, heating, generato	2011	(6/3+2/2) Reinigung/cleaning	2'450.00 € 150.00 €	2'900.00 € 150.00 €	3'350.00 € 150.00 €	3'650.00 € 150.00 €	3'850.00 € 150.00 €
<b>Beneteau Oceanis 46</b> darkblue hull, teakdeck, bowthruster, heating	2008	(3/6+2/2) Reinigung/cleaning	2'150.00 € 150.00 €	2'700.00 € 150.00 €	3'150.00 € 150.00 €	3'450.00 € 150.00 €	3'650.00 € 150.00 €
<b>Bavaria 49 cruiser</b> Teakdeck, bowthruster, heating	2005	Reinigung/cleaning	3'100.00 € 200.00 €	3'600.00 € 200.00 €	3'900.00 € 200.00 €	4'200.00 € 200.00 €	4'400.00 € 200.00 €
<b>Sun Odyssey 49DS</b> teakdeck, bowthruster, heating	2006	(4/8+2/3) Reinigung/cleaning	3'000.00 € 200.00 €	3'600.00 € 200.00 €	3'900.00 € 200.00 €	4'300.00 € 200.00 €	4'500.00 € 200.00 €
<b>Sun Odyssey 54DS</b> bowthruster, teakdeck, heating	2005	(5/10+2/4) Reinigung/cleaning	4'000.00 € 200.00 €	4'750.00 € 200.00 €	5'500.00 € 200.00 €	6'200.00 € 200.00 €	6'500.00 € 200.00 €
<b>Lagoon 380 Premium</b> Teak in cockpit, heating	2008	(4/8+2/2) Reinigung/cleaning	2'850.00 € 150.00 €	3'400.00 € 150.00 €	3'900.00 € 150.00 €	4'250.00 € 150.00 €	4'500.00 € 150.00 €
<b>Lagoon 440</b> radar, heating, el. Toilets	2006	(6/12/4) Reinigung/cleaning	4'200.00 € 200.00 €	5'000.00 € 200.00 €	5'800.00 € 200.00 €	6'400.00 € 200.00 €	6'700.00 € 200.00 €
<b>Elan 42HT</b> Klima, Generator, 2 x 350PS/hp	2006	(3/6/1) Reinigung/cleaning	4'500.00 € 150.00 €	5'600.00 € 150.00 €	6'500.00 € 150.00 €	7'200.00 € 150.00 €	8'100.00 € 150.00 €

**inklusive:** Ausrüstung gemäß Ausrüstungsliste/final cleaning,equipment like equipment list  
**exklusive:** Außenborder/ outboarder

**Extras:** Bettwäsche/bed-linen Euro 12,- for each guest, Handtuchset/towel set on request Euro 5,-  
Euro 50,00 extra cleaning if pets were taken on board, outboarder Euro 70,- per week

**terms of payment:** 50% Anzahlung/downpayment 50% 4 Wochen vor Charterbeginn/4 weeks prior departure

**Rabatte/discounts:** 5% 2 Wochen/week charter, 10% 3 Wochen/weekcharter, boatshow discount 5%, Wiederholer/repeater 5%

**Kaution/deposit:** Euro 1500,00 till 45 feet from 46 feet and cats Euro 2000,00 powerboat Euro 2500,- (cash, Visa- or Eurocard)



## Preisliste / Pricelist 2011

Stand/edition: 31.05.2011

### Basis Marina Mandalina/Sibenik

Segelyachten/sailingboats	Baujahr/built	cabins/berths/heads	bis/till 23.4. ab/from 15.10.	23.4.-14.5.11 24.9.-15.10.11	14.5.-16.7.11 20.8.-24.9.11	16.07.-30.7.11	30.7.- 20.08.11
<b>Bavaria 31cruiser</b> bowthruster, TV	2008	(2/4/1) Reinigung/cleaning Preis/price	950.00 € 100.00 € <b>1'050.00 €</b>	1'150.00 € 100.00 € <b>1'250.00 €</b>	1'450.00 € 100.00 € <b>1'550.00 €</b>	1'700.00 € 100.00 € <b>1'800.00 €</b>	1'900.00 € 100.00 € <b>2'000.00 €</b>
<b>Bavaria 33 Cruiser</b> teakdeck, bowthruster	2006	(2/4/1) Reinigung/cleaning Preis/price	1'050.00 € 100.00 € <b>1'150.00 €</b>	1'250.00 € 100.00 € <b>1'350.00 €</b>	1'450.00 € 100.00 € <b>1'550.00 €</b>	1'700.00 € 100.00 € <b>1'800.00 €</b>	1'900.00 € 100.00 € <b>2'000.00 €</b>
<b>Sun Odyssey 34.2.</b> heating, radar,	2003	(2/4/1) Reinigung/cleaning Preis/price	950.00 € 100.00 € <b>1'050.00 €</b>	1'150.00 € 100.00 € <b>1'250.00 €</b>	1'350.00 € 100.00 € <b>1'450.00 €</b>	1'600.00 € 100.00 € <b>1'700.00 €</b>	1'800.00 € 100.00 € <b>1'900.00 €</b>
<b>Bavaria 34 Cruiser</b> teakdeck, bowthruster,heating,tv	2008	(2/4/1) Reinigung/cleaning Preis/price	1'200.00 € 100.00 € <b>1'300.00 €</b>	1'400.00 € 100.00 € <b>1'500.00 €</b>	1'650.00 € 100.00 € <b>1'750.00 €</b>	1'900.00 € 100.00 € <b>2'000.00 €</b>	2'100.00 € 100.00 € <b>2'200.00 €</b>
<b>Sun Odyssey 36i</b> Teakdeck,bowthruster, heating, TV mit DvD	2008	(3/6+2/1) Reinigung/cleaning Preis/price	1'500.00 € 120.00 € <b>1'620.00 €</b>	1'800.00 € 120.00 € <b>1'920.00 €</b>	2'000.00 € 120.00 € <b>2'120.00 €</b>	2'200.00 € 120.00 € <b>2'320.00 €</b>	2'400.00 € 120.00 € <b>2'520.00 €</b>
<b>Bavaria 37 Cruiser</b>	2006	(3/6/1) Reinigung/cleaning Preis/price	1'200.00 € 120.00 € <b>1'320.00 €</b>	1'500.00 € 120.00 € <b>1'620.00 €</b>	1'700.00 € 120.00 € <b>1'820.00 €</b>	1'900.00 € 120.00 € <b>2'020.00 €</b>	2'100.00 € 120.00 € <b>2'220.00 €</b>
<b>Bavaria 38</b> Teakdeck	2004	(3/6/1) Reinigung/cleaning Preis/price	1'100.00 € 120.00 € <b>1'220.00 €</b>	1'400.00 € 120.00 € <b>1'520.00 €</b>	1'600.00 € 120.00 € <b>1'720.00 €</b>	1'800.00 € 120.00 € <b>1'920.00 €</b>	2'000.00 € 120.00 € <b>2'120.00 €</b>
<b>Oceanis 40</b> Teakdeck,bowthruster, heating, TV mit DvD	2009	(3/6/2) Reinigung/cleaning Preis/price	1'800.00 € 150.00 € <b>1'950.00 €</b>	2'150.00 € 150.00 € <b>2'300.00 €</b>	2'450.00 € 150.00 € <b>2'600.00 €</b>	2'750.00 € 150.00 € <b>2'900.00 €</b>	2'900.00 € 150.00 € <b>3'050.00 €</b>
<b>Bavaria 42 Cruiser</b> Teakdeck,bowthruster, heating	2006	(3/6/2) Reinigung/cleaning Preis/price	1'600.00 € 150.00 € <b>1'750.00 €</b>	1'950.00 € 150.00 € <b>2'100.00 €</b>	2'250.00 € 150.00 € <b>2'400.00 €</b>	2'550.00 € 150.00 € <b>2'700.00 €</b>	2'700.00 € 150.00 € <b>2'850.00 €</b>

<b>Sun Odyssey 42DS</b> Teakdeck,bowthruster, heating, aircon	2008	(2/4+2/2) Reinigung/cleaning Preis/price	2'050.00 € 150.00 € <b>2'200.00 €</b>	2'550.00 € 150.00 € <b>2'700.00 €</b>	2'850.00 € 150.00 € <b>3'000.00 €</b>	3'150.00 € 150.00 € <b>3'300.00 €</b>	3'450.00 € 150.00 € <b>3'600.00 €</b>
<b>Sun Odyssey 42i</b> Teakdeck,bowthruster, heating, TV mit DvD	2008	(3/6+2/2) Reinigung/cleaning Preis/price	1'900.00 € 150.00 € <b>2'050.00 €</b>	2'250.00 € 150.00 € <b>2'400.00 €</b>	2'550.00 € 150.00 € <b>2'700.00 €</b>	2'850.00 € 150.00 € <b>3'000.00 €</b>	3'150.00 € 150.00 € <b>3'300.00 €</b>
<b>Sun Odyssey 42i</b> (Teakdeck, Bgstr, Heizung, el. Winchen)	2009	(3/6+2/2) Reinigung/cleaning Preis/price	2'100.00 € 150.00 € <b>2'250.00 €</b>	2'450.00 € 150.00 € <b>2'600.00 €</b>	2'750.00 € 150.00 € <b>2'900.00 €</b>	3'050.00 € 150.00 € <b>3'200.00 €</b>	3'350.00 € 150.00 € <b>3'500.00 €</b>
<b>Oceanis 43</b> Teakdeck,bowthruster, heating, TV mit DvD	2008	(3/6+2/2) Reinigung/cleaning Preis/price	1'900.00 € 150.00 € <b>2'050.00 €</b>	2'400.00 € 150.00 € <b>2'550.00 €</b>	2'700.00 € 150.00 € <b>2'850.00 €</b>	3'000.00 € 150.00 € <b>3'150.00 €</b>	3'300.00 € 150.00 € <b>3'450.00 €</b>
<b>Sun Odyssey 44i</b> Teakdeck,bowthruster, heating, TV mit DvD	2009	(4/8/2) Reinigung/cleaning Preis/price	2'350.00 € 150.00 € <b>2'500.00 €</b>	2'750.00 € 150.00 € <b>2'900.00 €</b>	3'150.00 € 150.00 € <b>3'300.00 €</b>	3'550.00 € 150.00 € <b>3'700.00 €</b>	3'700.00 € 150.00 € <b>3'850.00 €</b>
<b>Sun Odyssey 45.2.</b> Teakdeck,bowthruster, heating	2000	(4/8/2) Reinigung/cleaning Preis/price	1'600.00 € 150.00 € <b>1'750.00 €</b>	1'900.00 € 150.00 € <b>2'050.00 €</b>	2'150.00 € 150.00 € <b>2'300.00 €</b>	2'450.00 € 150.00 € <b>2'600.00 €</b>	2'750.00 € 150.00 € <b>2'900.00 €</b>
<b>Sun Odyssey 45</b> heating, bowthruster	2006	(4/8+2/2) Reinigung/cleaning Preis/price	2'150.00 € 150.00 € <b>2'300.00 €</b>	2'550.00 € 150.00 € <b>2'700.00 €</b>	2'950.00 € 150.00 € <b>3'100.00 €</b>	3'350.00 € 150.00 € <b>3'500.00 €</b>	3'500.00 € 150.00 € <b>3'650.00 €</b>
<b>Sun Odyssey 45DS</b> Teakdeck,bowthruster, heating, TV mit DvD	2008	(3/6+2/2) Reinigung/cleaning Preis/price	2'350.00 € 150.00 € <b>2'500.00 €</b>	2'750.00 € 150.00 € <b>2'900.00 €</b>	3'150.00 € 150.00 € <b>3'300.00 €</b>	3'350.00 € 150.00 € <b>3'500.00 €</b>	3'700.00 € 150.00 € <b>3'850.00 €</b>
<b>Sun Odyssey 49</b> Teakdeck,bowthruster, heating, TV mit DvD	2007	(4/8+2/4) Reinigung/cleaning Preis/price	2'500.00 € 180.00 € <b>2'680.00 €</b>	2'950.00 € 180.00 € <b>3'130.00 €</b>	3'400.00 € 180.00 € <b>3'580.00 €</b>	3'900.00 € 180.00 € <b>4'080.00 €</b>	4'300.00 € 180.00 € <b>4'480.00 €</b>
<b>Sun Odyssey 49DS</b> Teakdeck,bowthruster, heating, TV mit DvD	2007	(4/8+2/3) Reinigung/cleaning Preis/price	2'750.00 € 180.00 € <b>2'930.00 €</b>	3'200.00 € 180.00 € <b>3'380.00 €</b>	3'650.00 € 180.00 € <b>3'830.00 €</b>	4'150.00 € 180.00 € <b>4'330.00 €</b>	4'550.00 € 180.00 € <b>4'730.00 €</b>
<b>Sun Odyssey 54DS</b> Teakdeck,bowthruster, heating, TV mit DvD	2006	(10/5+2/4) Reinigung/cleaning Preis/price	4'100.00 € 200.00 € <b>4'300.00 €</b>	4'900.00 € 200.00 € <b>5'100.00 €</b>	5'200.00 € 200.00 € <b>5'400.00 €</b>	5'700.00 € 200.00 € <b>5'900.00 €</b>	6'200.00 € 200.00 € <b>6'400.00 €</b>
<b>Sun Odyssey 54DS</b> Teakdeck,bowthruster, heating, TV mit DvD, blue hull	2007	(10/5+2/4) Reinigung/cleaning Preis/price	4'500.00 € 200.00 € <b>4'700.00 €</b>	5'200.00 € 200.00 € <b>5'400.00 €</b>	5'500.00 € 200.00 € <b>5'700.00 €</b>	6'000.00 € 200.00 € <b>6'200.00 €</b>	6'600.00 € 200.00 € <b>6'800.00 €</b>
<b>Lagoon 380 cruising</b> Bimini GFK, extra watertank 300l, 2x29hp	2010	(4/8/2) Reinigung/cleaning Preis/price	3'450.00 € 180.00 € <b>3'630.00 €</b>	3'850.00 € 180.00 € <b>4'030.00 €</b>	4'250.00 € 180.00 € <b>4'430.00 €</b>	4'500.00 € 180.00 € <b>4'680.00 €</b>	4'800.00 € 180.00 € <b>4'980.00 €</b>

<b>Lagoon 380</b> extra watertank 300l	2005	(4/8/2) Reinigung/cleaning Preis/price	2'500.00 € 180.00 € <b>2'680.00 €</b>	2'900.00 € 180.00 € <b>3'080.00 €</b>	3'600.00 € 180.00 € <b>3'780.00 €</b>	3'900.00 € 180.00 € <b>4'080.00 €</b>	4'500.00 € 180.00 € <b>4'680.00 €</b>
<b>Lagoon380</b>	2003	(4/8/2) Reinigung/cleaning Preis/price	2'300.00 € 180.00 € <b>2'480.00 €</b>	2'700.00 € 180.00 € <b>2'880.00 €</b>	3'400.00 € 180.00 € <b>3'580.00 €</b>	3'700.00 € 180.00 € <b>3'880.00 €</b>	4'300.00 € 180.00 € <b>4'480.00 €</b>
<b>Belize 43</b>	2005	(6/10/2) Reinigung/cleaning Preis/price	3'000.00 € 200.00 € <b>3'200.00 €</b>	3'500.00 € 200.00 € <b>3'700.00 €</b>	4'300.00 € 200.00 € <b>4'500.00 €</b>	4'700.00 € 200.00 € <b>4'900.00 €</b>	5'400.00 € 200.00 € <b>5'600.00 €</b>
<b>Lagoon 440</b>	2007	(6/10/4) Reinigung/cleaning Preis/price	4'500.00 € 200.00 € <b>4'700.00 €</b>	5'200.00 € 200.00 € <b>5'400.00 €</b>	5'500.00 € 200.00 € <b>5'700.00 €</b>	6'000.00 € 200.00 € <b>6'200.00 €</b>	6'700.00 € 200.00 € <b>6'900.00 €</b>

**Extras:**

Außenborder/outboarder Euro 70,- pro Woche/per week, Blister/Genaaker auf Anfrage/ on request, Handtücher towel set Euro 5.- pro/each set  
extra Reinigung bei Haustieren an Bord Euro 50,- /extra cleaning Euro 50,- if pets on board.

**Zahlungsbed./terms of payment**

50% bei Vertragsunterschrift/ imm. after signing contract,, 50% 4 Wochen vor Törnbeginn/4 week prior to departure.

**Rabatt/ disocunts:**

5% Wiederholerrabatt/repeater discount, 5% Messerabatt/ boatshow discount, 5% 2 Wochen/ 2 weeks, 10% 3 Wochenrabatt/3 weeks, max. 15%

Frühbucherrabatt/ early booking discount 10 % bei Anzahlung /payment bis/till zum 31.01.11, 5% bis/till 31.1.2011 oder Anzahlung 6Monate im voraus or payment 6 month in advance

**Kaution/deposit:**

Euro 1500, - (bar oder mit Kreditkarte/cash or with Visa, Eurocard), Euro 2000,- für/for Sun Odyssey54DS u.Lagoon440